Warehouse & Distribution Management

WAREHOUSE (RE)DESIGN



Breda, 13-03-2012 Groenewout Ref nr. 9015X012/WD/ld - version 1.0 Wendel Dijker

The recommendations, advice and conclusions, mentioned in this report, are based on the information and data provided by client. Savings, operational costs and investment estimates are depending on the assumptions and preconditions stated in this report.

Profile Groenewout



Our core competence has been sharpened in supply chains optimization and detailed designs of manufacturing-, distribution- and fulfillment centers. We place a great deal of emphasis on both the identification and realization of feasible opportunities.



Our consulting service portfolio

| | Materials Mgt. | Physical Distribution | Supply Chains Mgt. |
|-------------|---|--|--|
| Operational | Loss Prevention & Security (LP&S) Facilities electrical, HVAC & temperature engineering | • Location studies & site selections | IS selection & implementation (WMS/TMS/APS) Inventory Mgt. |
| Tactical | Warehouse (lay-out) design Plant (lay-out) design Lean warehousing Insourcing / out-sourcing warehousing | Transport tendering Service Level Agreements (SLA) Insourcing / out-sourcing transport Benchmarks | Sales & Operations Planning (S&OP) Production planning Collaborative Planning, Forecasting & Replenishment |
| Strategical | Feasibility studies Warehouse tendering for building, logistics & IT | Distribution Network Studies Global sourcing Non Product Related Purchasing (NPR) | Organizational - & functional design Business process (re-)design Key Performance Indicators (KPI's) |
| SUPPLY CH | HAINS & LOGISTICS CONS | SULTING: | |



Our consulting methodology



MULTI-DISCIPLINARY

Groenewout's team consists of highly qualified business consultants with unique, complementary disciplines.

HANDS-ON

More than 40 years of experience in operational environments & implementation processes.

INDEPENDENT

Groenewout has no formal obligations towards suppliers or contractors whatsoever and always gives an independent advice, keeping the interest of the client as a first priority.

INTEGRITY

Groenewout highest value is integrity, externally towards client organizations and their employees and internally towards Groenewout employees.

PROFESSIONAL

- Quantifiable: Quantification is the basis for our advice.
- Quality: Highly qualified professionals with more than 150 years of logistics experience.
- Leading edge expertise: Groenewout strives to maintain a leading position as a Logistics and Supply Chains Management specialist, creating a continuous learning environment to develop the organization and the individual.



Quality measured by our clients

(Fine) Chemicals



Healthcare



Electronics



3rd-Party Logistics Service Providers



Fast Moving Consumer Goods

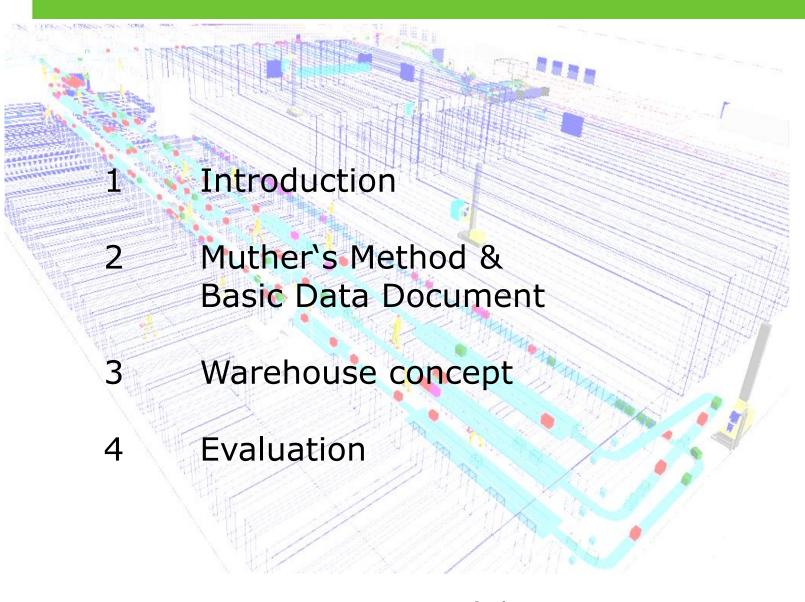


And many other industries





Content





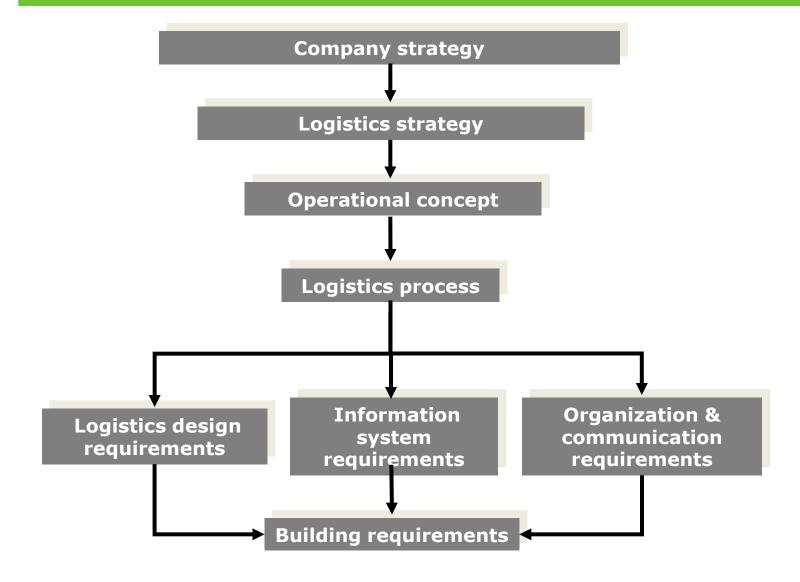
1 Introduction (1)

Supply Chain Structure

Supply Chain Management Assets & facilities Manufacturing Warehousing & distribution Transportation

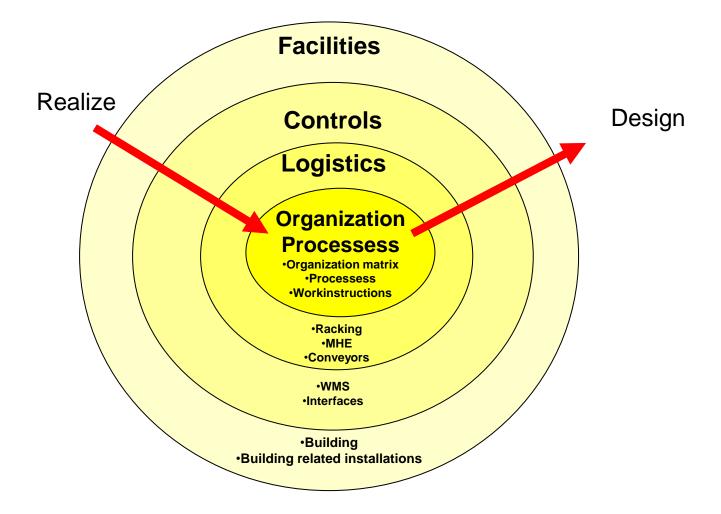


1 Introduction (2)



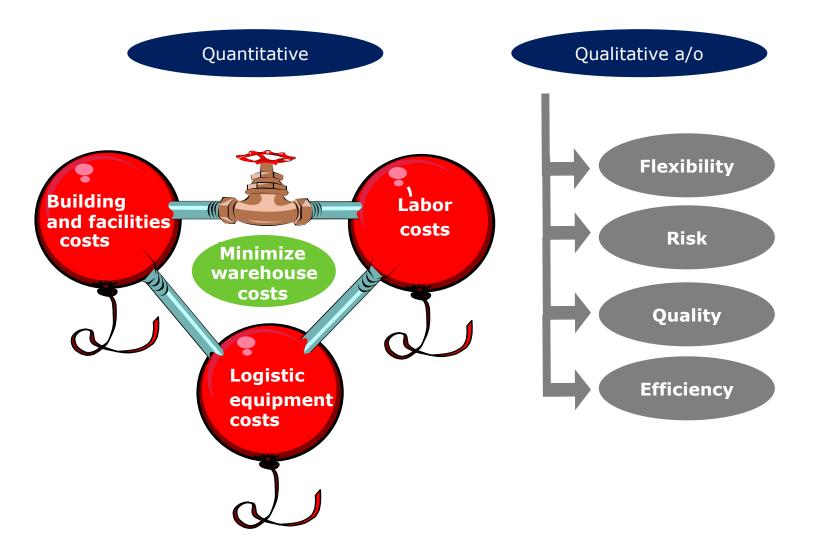


1 Introduction (3)





1 Introduction (4)



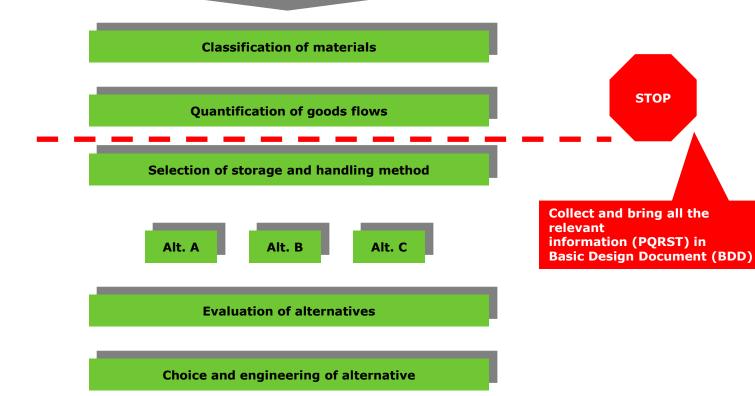


2 Muther's Method & Basic Data Document Approach

Product: Which Products? Quantity: What are the quantities? Route: Which route? Systems:
What
supporting
System?

Time:
What is
the time
period?

Muther's method



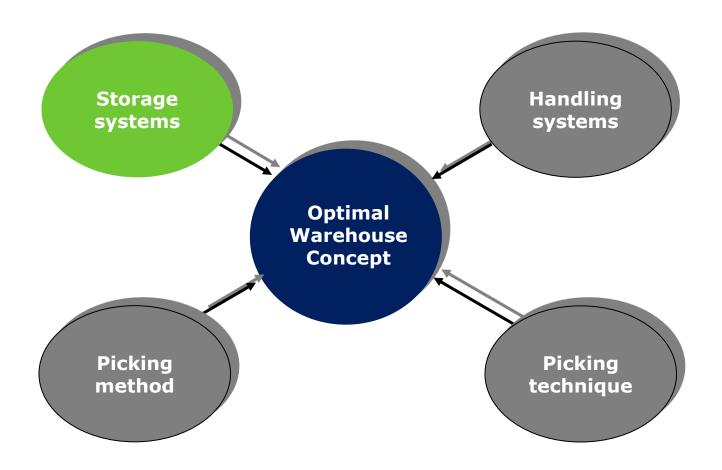


3 Warehouse Concept Main Topics

- A Storage Systems
- B Handling Systems
- C Overview
- D Order Picking Method
- E Order Picking Techniques
- F IT



3A Storage Systems





3A Storage Systems General

Storage systems can be divided into systems for:

- Pallet items
- Small items
- Long goods
- Others



3A Storage Systems Pallet Items (1)







Block stacking



3A Storage Systems Pallet Items (3)



Pallet racking - Wide aisles





3A Storage Systems Pallet Items (2)





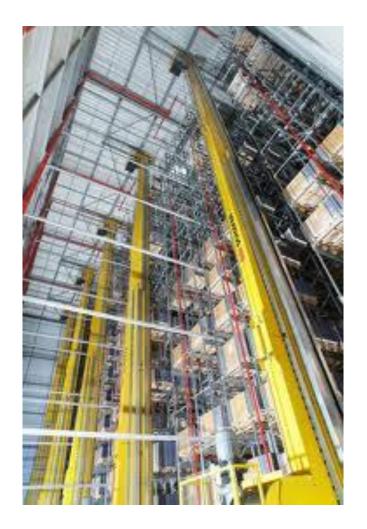


Pallet racking - Narrow aisles



3A Storage Systems Pallet Items (4)





ASRS or Pallet retrieval



3A Storage Systems Pallet Items (5)





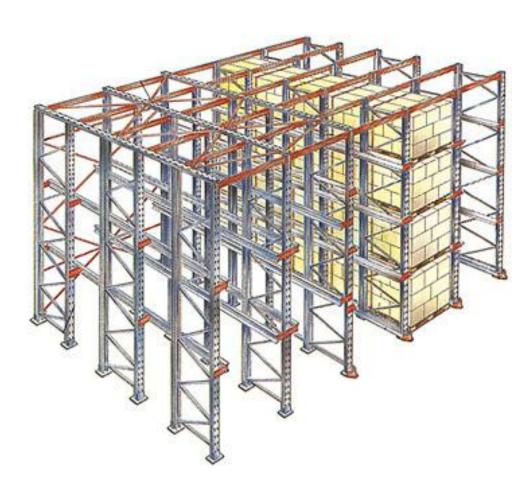
Pallet flow racking / push back racking







3A Storage Systems Pallet Items (6)



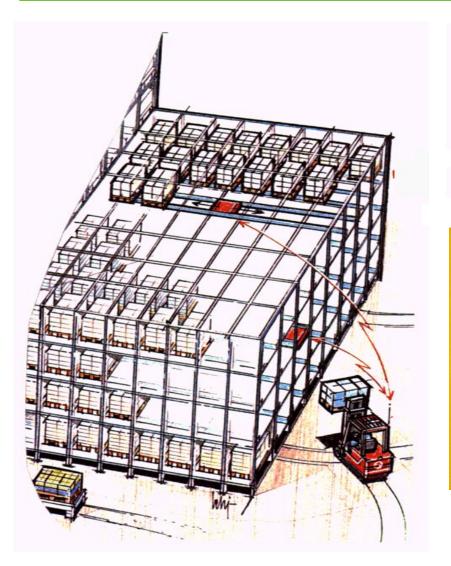
Drive-In racking

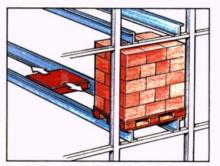


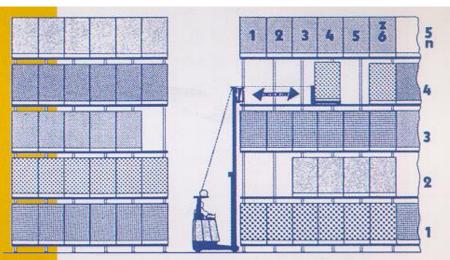


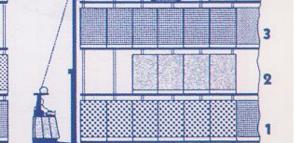


3A Storage Systems Pallet Items (7)





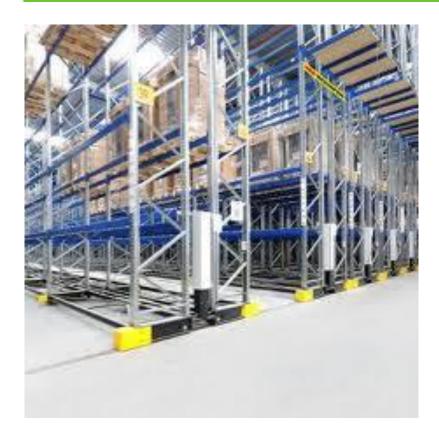




Pallet racking with satellite



3A Storage Systems Pallet Items (8)



Movable racking





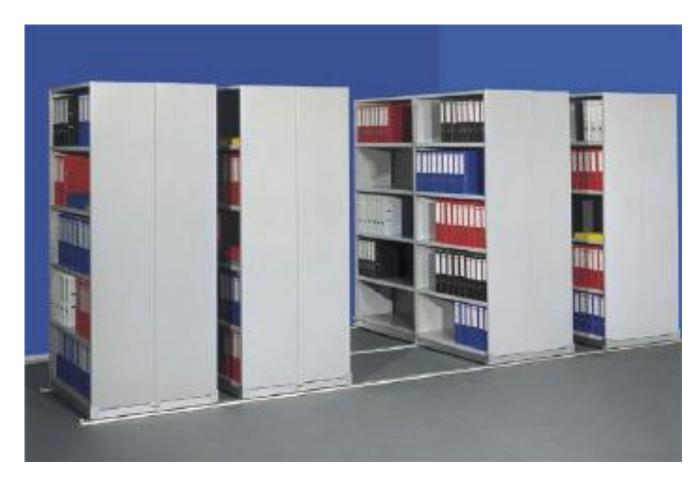
3A Storage Systems Small Items (1)



Static Shelving



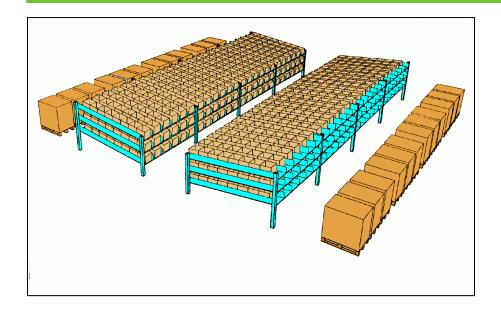
3A Storage Systems Small Items (2)



Dynamic shelving



3A Storage Systems Small Items (3)







Case flow racking





3A Storage Systems Small Items (4)





Picking Tray System



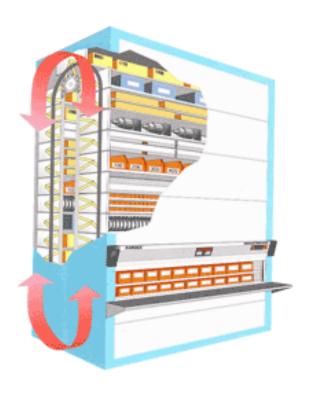
Mini load



3A Storage Systems Small Items (5)







Paternoster/lift



3A Storage Systems Long Items (1)



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Block stacking



3A Storage Systems Long Items (2)



Block stacking





3A Storage Systems Long Items (3)

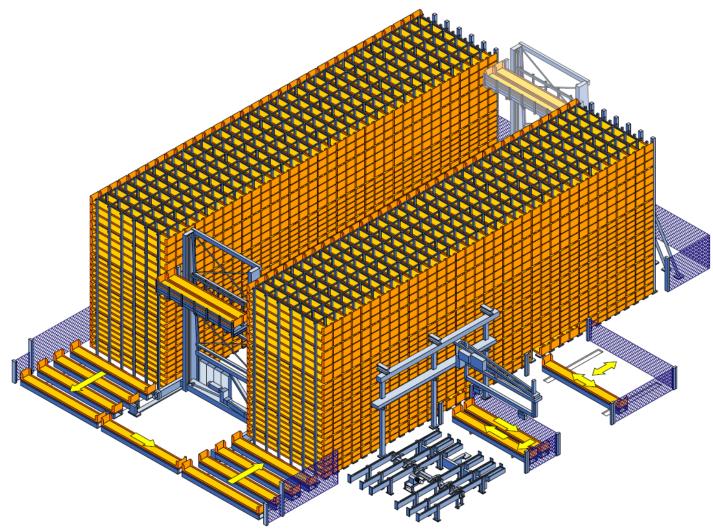


Cantilever racking





3A Storage Systems Long Items (4)







3A Storage Systems Long Items (5)





Vertical stacking on pins



3A Storage Systems Summary (1)

Storage systems can be divided into systems for:

- Pallets
- Small items
- Long goods
- Other:
 - Hanging garments (see pictures)
 - Odd sizes, like
 - Bikes
 - Seats, couches
 - ...







3A Storage Systems Summary (2)

| | Stock per article | | Number of articles | | Space utilization | | orderline / stock rate | | Investment | | | Storage unit | | | Flexibility | | | | | | |
|-------------------|-------------------|---|--------------------|---|----------------------|---|---------------------------|-----|------------|---|---|-----------------|------|---|-------------|---|---|---|---|---|---|
| storage system | L | A | H | L | A | Н | L | A | Н | L | A | H | L | A | Н | L | A | Н | L | A | H |
| Block stack | | | | | | | | | | | | | | | | | | | | | |
| Wide aisles | | | | | | | | | | | | | | | | | | | | | |
| Narrow aisles | | | | | | | | | | | | | | | | | | | | | |
| AS/RS pallets | | | | | | | | | | | | | | | | | | | | | |
| Pallet flow racks | | | | | | | | | | | | | | | | | | | | | |
| Shelves | | | | | | | | | | | | | | | | | | | | | |
| Case flow racks | | | | | | | | | | | | | | | | | | | | | |
| Mini-load | | | | | | | | | | | | | | | | | | | | | |
| Paternoster | | | | | | | | | | | | | | | | | | | | | |
| Carrousel | | | | | | | | | | | | | | | | | | | | | |
| | L | | Low | V | | A | | Ave | rage | | Н | | High | 1 | | | | | | | |

Categorization and criteria storage systems



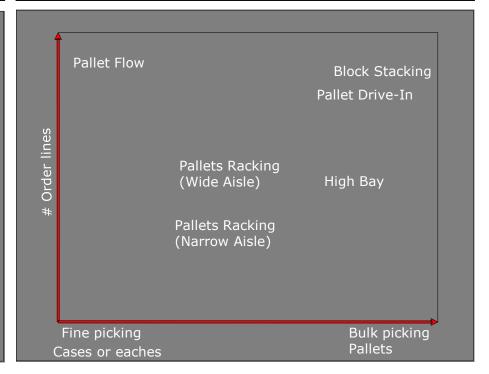
3A Storage Systems Summary (3)

High level comparison pallet systems

Storage Systems

Block Stacking High Bay Pallet Drive-In Pallet Flow Pallet Racking (Wide Aisle) Pallet Racking (Narrow Aisle)

Picking Systems





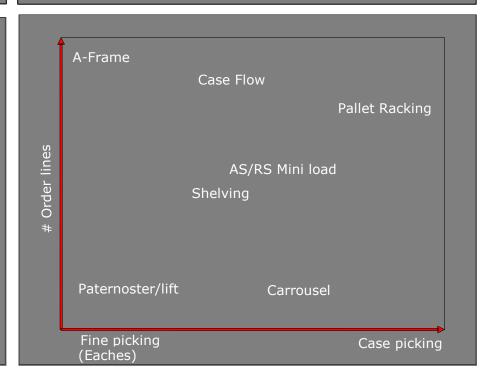
3A Storage Systems Summary (4)

High level comparison small article systems

Storage Systems

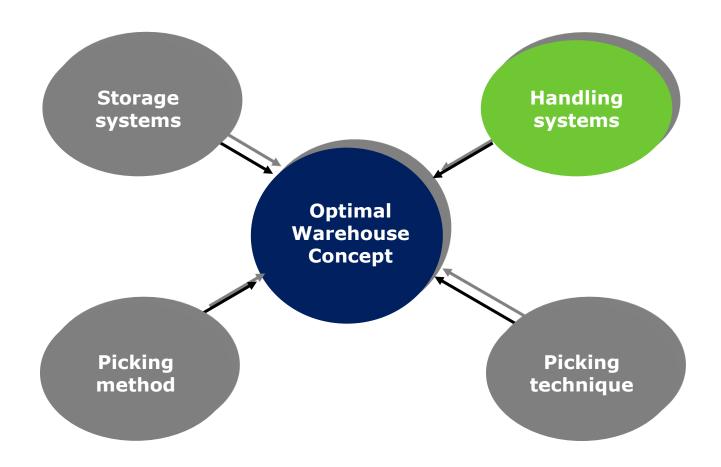
Pallet Racking Case Flow AS/RS (Mini load) A-Frame Shelving Carrousel Paternoster/lift

Picking Systems





3B Handling Systems (1)





3B Handling Systems (2)



Hand Pallet Truck





3B Handling Systems (3)



Pick cart with P-t-L system



Customized pick cart





3B Handling Systems (4)



Roll container/ Dolly





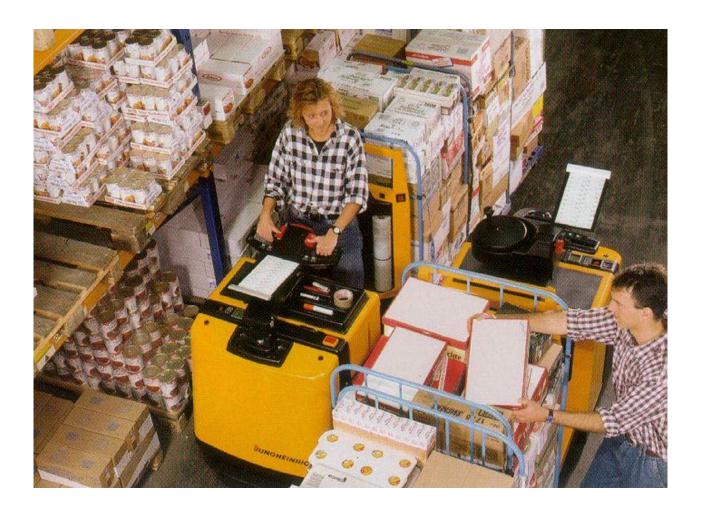
3B Handling Systems (5)



Forklift truck



3B Handling Systems (6)



Horizontal order pick truck



3B Handling Systems (7)





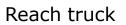
Vertical order pick truck



3B Handling Systems (8)











3B Handling Systems (9)



Combi truck or high bay truck





3B Handling Systems (10)





Conveyor systems









3B Handling Systems (12)



Mini load cranes (ASRS)





3B Handling Systems (13)

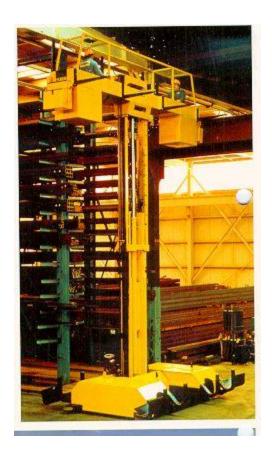


Pallet cranes (ASRS)

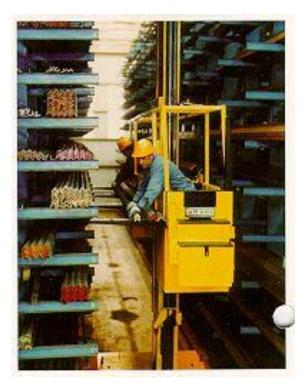




3B Handling Systems (14)







Side loaders



3B Handling Systems (15)







AGV (Automated Guided Vehicle)



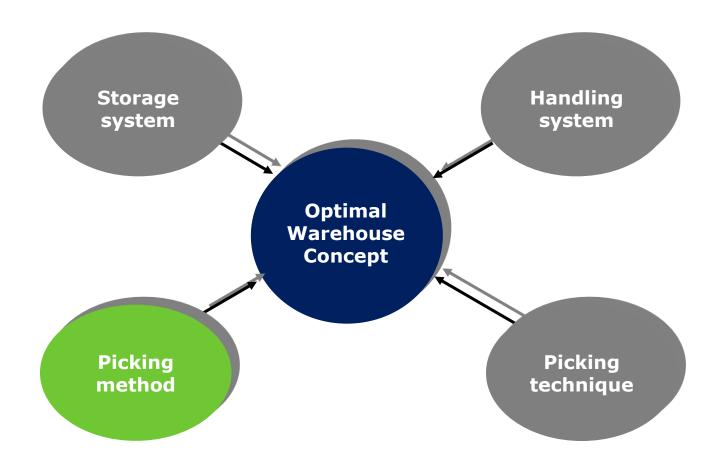
3C Overview

Characteristics for main concepts

| | | | Cost for Space | | Labour cost | | | Equipment cost | | | |
|-----------------------|-------------------|-----------------|----------------|-----|-------------|---|-------|----------------|---|---|------|
| Concept | Storage method | MHE | L | A | Н | L | A | Н | L | A | Н |
| Blockstack | Floor | Forklift truck | | | | | | | | | |
| Wide aisles | Pallet racking | Reachtruck | | | | | | | | | |
| Narrow aisles | Pallet racking | Combitruck | | | | | | | | | |
| AS/RS | Pallet racking | SBA | | | | | | | | | |
| Pallet flow racks | Pallet flow racks | Orderpick truck | | | | | | | | | |
| Pallet flow racks ptb | Pallet flow racks | Pick-to-belt | | | | | | | | | |
| Shelves | Shelves | Trolley | | | | | | | | | |
| Shelves ptt | Shelves | Pick-to-tote | | | | | | | | | |
| Case flow racks | Case flow racks | Trolly | | | | | | | | | |
| Case flow racks ptt | Case flow racks | Pick-to-tote | | | | | | | | | |
| Miniload | Case racking | Miniload crane | | | | | | | | | |
| | | | L | Low | | A | Avera | .ge | | Н | High |



3D Picking Method (1)





3D Picking Method (2)

Picking methods

- Pick cart, roll container
- Electrical pallet trucks, 1 or more pallets
- (horizontal/vertical) order pick trucks, combi trucks
- Pick-to-belt
- Pick-to-tote
- Pick-to-shipping box



3D Picking Method (3)





Pick cart



3D Picking Method (4)



Roll container/ Dolly





3D Picking Method (5)



Vertical order pick truck

Horizontal order pick truck



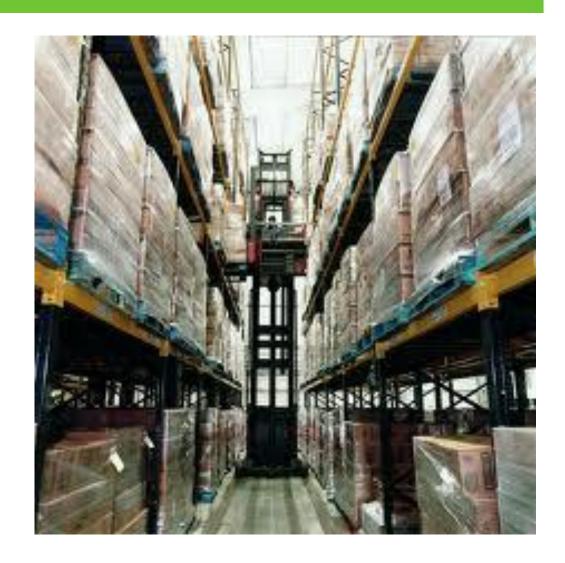




3D Picking Method (6)



Combi truck





3D Picking Method (7)





Conveyor belt: pick-to-belt



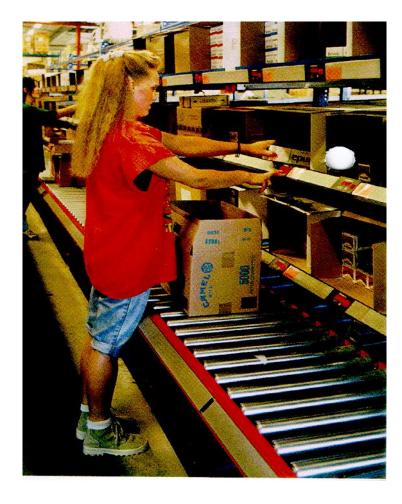
3D Picking Method (8)



Roller conveyor: pick-to-tote (zone picking)



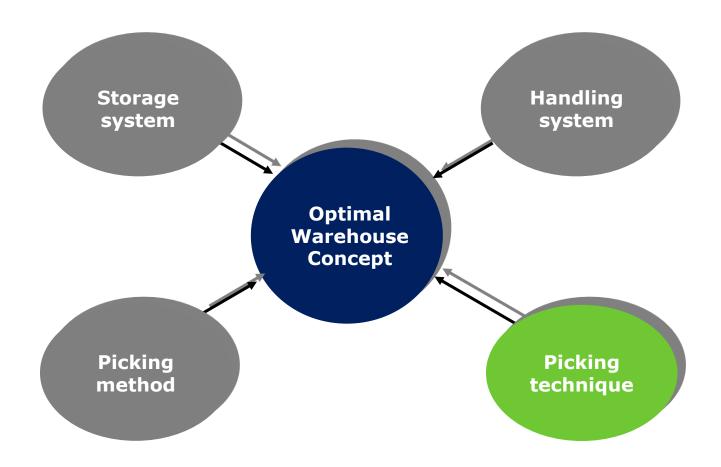
3D Picking Method (9)



Roller conveyor: pick-into-shipping box (zone picking)



3E Picking Techniques (1)





3E Picking Techniques (2)

- Paper pick list
- Collo-labels
- Goods-to-Man
- RF and scanning
- Pick-to-Light
- Voice Recognition
- Full automated picking (A-frame)



3E Picking Techniques (3)

Handling concepts

- Man-to-goods
- Goods-to-man / automatic storage
- Goods-to-man / hybride

- (e.g. wide aisles, narrow aisles)
- (e.g. AS/RS, paternoster)
- (e.g. pick-to-tote/carton, pick-to-belt)

Advantages goods-to-man vs. man-to-goods

- Higher productivities
- Less picking errors
- Better space utilization
- Ergonomic working stations

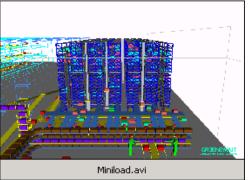
Disadvantages goods-to-man vs. man-to-goods

- Higher investments
- Less flexibility
- Limited capacity











3E Picking Techniques (4)



Multi-order picking (sort-while-picking) by P-t-L on pick cart



3E Picking Techniques (5)

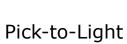


RF picking & scanning



3E Picking Techniques (6)









3E Picking Techniques (7)



Voice Recognition



3E Picking Techniques (8)



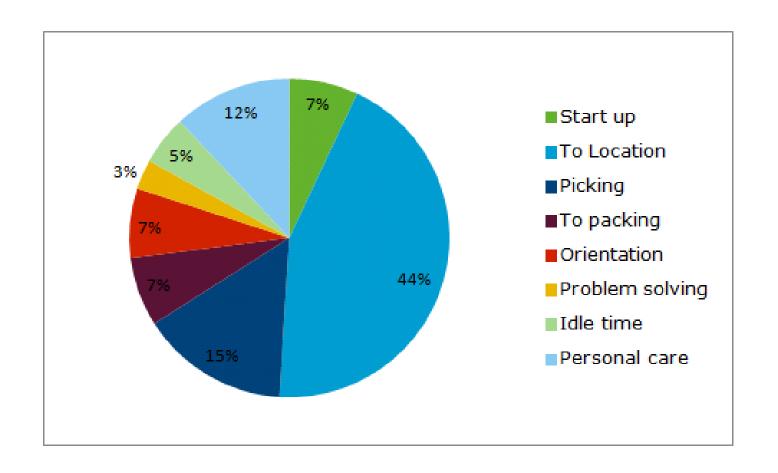




A-frame



3E Picking Techniques (9)





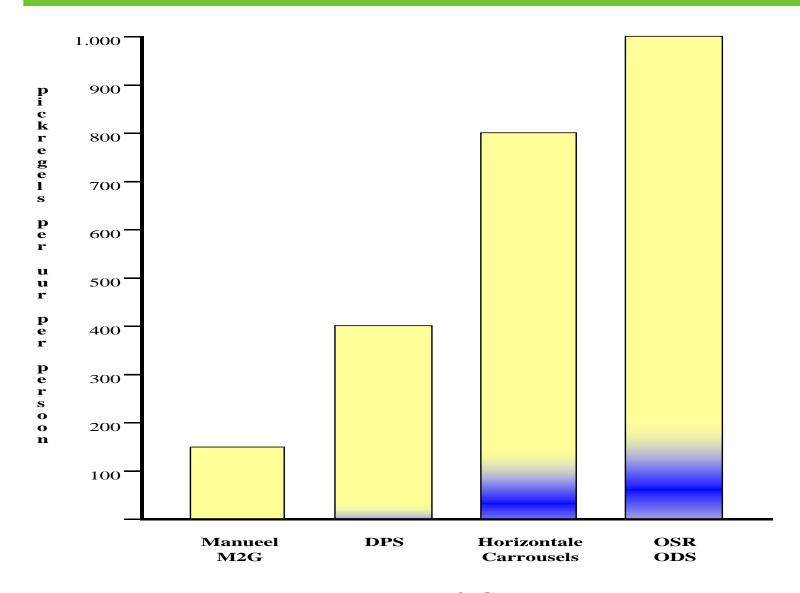
3E Picking Techniques (10)

| | | | | Cost for Space | | | Labour cost | | | Equipment cost | | |
|-----------------------|-------------------|-----------------|---|----------------|-----|---|-------------|-------|-----|-------------------|---|------|
| Concept | Storage method | MHE | | L | A | H | L | A | Н | L | A | Н |
| Blockstack | Floor | Forklift truck | | | | | | | | | | |
| Wide aisles | Pallet racking | Reachtruck | | | | | | | | | | |
| Narrow aisles | Pallet racking | Combitruck | | | | | | | | | | |
| AS/RS | Pallet racking | SBA | | | | | | | | | | |
| Pallet flow racks | Pallet flow racks | Orderpick truck | | | | | | | | | | |
| Pallet flow racks ptb | Pallet flow racks | Pick-to-belt | | | | | | | | | | |
| Shelves | Shelves | Trolley | | | | | | | | | | |
| Shelves ptt | Shelves | Pick-to-tote | | | | | | | | | | |
| Case flow racks | Case flow racks | Trolly | T | | | | | | | | | |
| Case flow racks ptt | Case flow racks | Pick-to-tote | 1 | | | | | | | | | |
| Miniload | Case racking | Miniload crane | | | | | | | | | | |
| | | | 1 | L | Low | 1 | A | Avera | ige | | Н | High |

Focus off integrated systems like Direct Picking System, Order Distribution System, Order Storage and Retrieval en Horizontale Carrousels with sufficient volume



3E Picking Techniques (11)



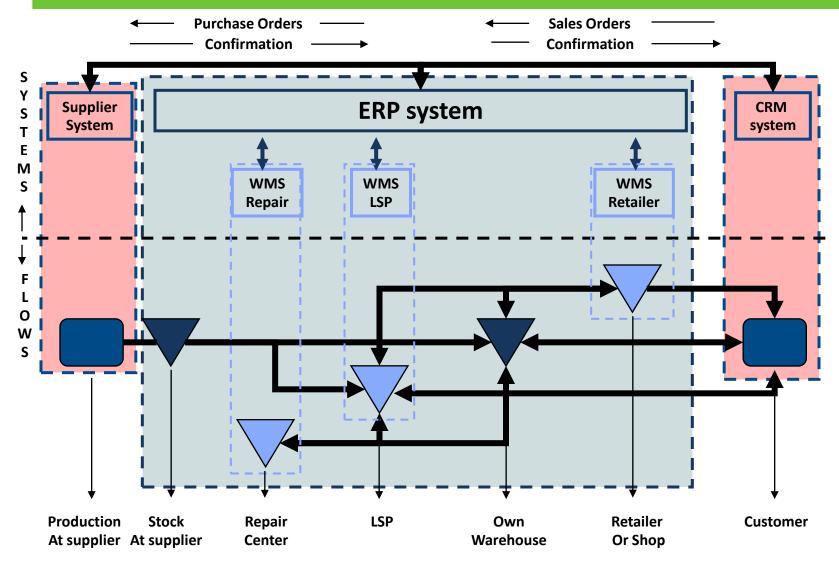






3F IT

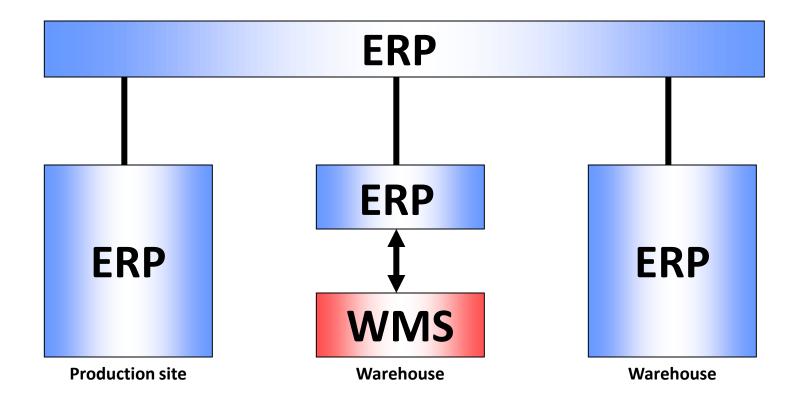
General concept (1)





3F IT

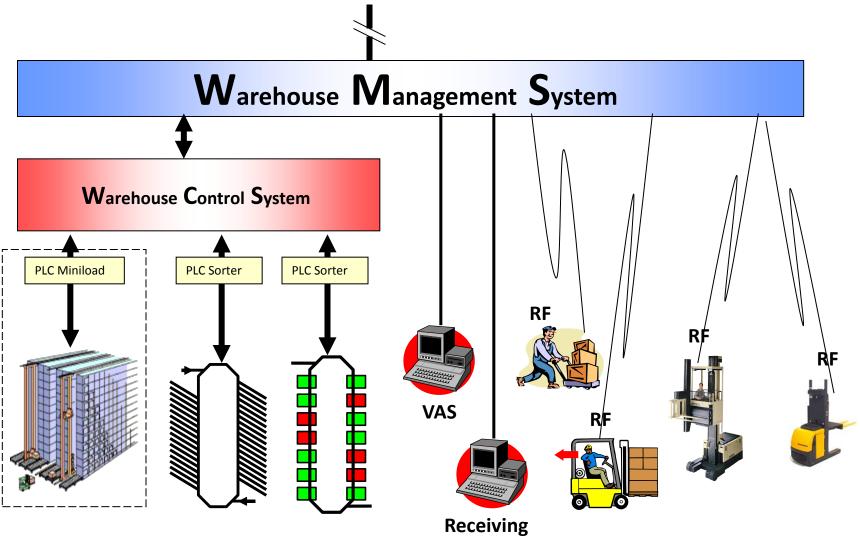
General concept (2)





3FIT

Warehouse Management & Control System (3)





4 Evaluation (1)





4 Evaluation (2)





4 Evaluation (3)

Financials

- Investments (CAPEX)
- Operational costs (OPEX)
- ROI
- ...

Logistics performance

- Conceptual concept
- Headcount
- Reliability
- Flexibility
-

Requirements

- Fullness
- Conformities basic data
- ...

Risk

- Sensitivity
- Techniques dependency
- Fall back scenario's
- Risk of execution
- Timeline of realization
- ...

| Criteria | Weighted | Score per concept | | | |
|-----------------------|----------|-------------------|---|---|---|
| | factor | 1 | 2 | 3 | 4 |
| Financials | | | | | |
| Logistics performance | | | | | |
| Risk | | | | | |
| Requirements | | | | | |
| | | | | | |

Total Score 100%



